



Features

- Highly **practical** and **realistic**: the effective content targets the relevant essentials needed in everyday professional practice within a solar energy firm
- **Efficient**: focus on the participants/target markets, content is tailored to provide participants with useful and relevant information. Classes will be goal-oriented: approximately 15 pre-qualified individuals ensure a comprehensive group and networking potential
- **Concise**, descriptive, **well-organized**, very understandable and focused on necessary training materials, presentations and documentation

Qualification

- **Certified**: award of a certificate accredited by SRH (eq. 5 ECTS credit points for students) taught by experienced instructors from the academic and professional sectors focusing on upskilling and improving employee performance
- Strong proximity to **reputable companies** in the solar industry: mentoring and partnership potential

Course Fee

- €950 incl. tax. A partial scholarship and payment in increments are possible in certain cases. 50% off for online participants.

In cooperation with:



srh



Berlin University
of Applied Sciences

Intensive Short Course: SRH-Certified Solar Employee

6th Solar Winter School RESTART 2024

Any questions?

Please contact the course
coordinator for further information:

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[https://www.srh-berlin.de/en/
short-courses/training-solar-winter-school](https://www.srh-berlin.de/en/short-courses/training-solar-winter-school)

Education „SRH-Certified Solar Employee“ at a Glance.

Total Commitment

- Approximately 6 weeks
- 2 weeks personal online preparation with tutors
- 2 weeks training with focus on practice in Berlin, Germany, or online
- Minimum half-week internship at a German or international solar company (optional)
- Post-completion: 2 months online follow-up and networking support, knowledge sharing

— 26 February – 10 March 2024

- Please note that there is another track being offered over the same period: “**SRH-certified Solar Entrepreneur**”, which focuses on developing the skills needed for independent, entrepreneurial engagement in the field of solar energy. Please contact us for more details

Admission Requirements

- Individuals with engineering, business or commercial background
- Working professionals employed in a solar company or freelancing in the solar field, renewable energies students and recent graduates
- Sufficient English language skills
- Letter of motivation and CV, which will be followed by a Skype interview with representatives of the SRH Berlin University and a mentoring solar company

Strengthen your Photovoltaic Business Expertise

This industry-developed 6-week course (in English) prepares individuals with an engineering, business management or commercial background with the necessary qualifications needed for **professional engagement in national and international firms** active in the field of **Photovoltaic Solar Energy**. Designed with a focus on practical knowledge transfer, this hands-on career development program will:

- connect you to professionals from industry and academia
- enhance your business and industry relevant practical skillset
- improve your international employment perspectives, in emerging and mature markets

The global solar energy industry has grown exponentially, demonstrating high sales turnover worldwide. Qualified solar professionals with industry experience are attractive candidates as international firms seek to expand their operations into emerging markets.

Together with well-respected trainers, active in the solar business, SRH Berlin University of Applied Sciences offers you the essential knowledge and industry contacts you need to forge a successful career in the solar industry. We look forward to welcoming you in Germany early next year.



Course Content

- **Online preparation** course covering fundamentals in technology (technical terminology, PV systems design, energy yield calculation, profitability analysis) and business (marketing and sales, company structure, corporate identity and in-house processes, international trade and general business administration, desk and field work basics)
- In Berlin, or online, participants will consolidate and deepen their **technological knowledge** acquired during the online preparation course through: hands-on systems engineering, practical system simulation and cost analysis with software support, discussion of quality and costs of PV system components on the market, installation, commissioning and maintenance procedures
- Additionally, participants will also increase their understanding of daily **working tasks in a company**: effective business communication with international partner companies and customers, business development, innovative corporate culture, team work, business etiquette, consumer and after-sales service, purchasing, quality control, overview of controlling, warehousing, supply chain management, finance and banking aspects.
- Excursions to production facilities in Berlin
- Extracurricular cultural programme
- On-site cooperation with (German and international) partner companies (**short internship**)
- Online follow-up: forum and discussion board, network development



Features

- Highly **practical** and **realistic**: the effective content targets the relevant essentials needed in everyday entrepreneurial business practice
- **Efficient**: focus on the participants/target markets, content is tailored to provide participants with useful and relevant information. Classes will be goal-oriented: approximately 15 pre-qualified individuals ensure a comprehensive group and networking potential
- **Concise**, descriptive, **well-organized**, very understandable and focused on necessary training materials, presentations and documentation

Qualification

- **Certified**: award of a certificate accredited by SRH (eq. 5 ECTS credit points for students) taught by experienced instructors from the academic and professional sectors focussing on upskilling and improving employee performance
- Strong proximity to **reputable companies** in the solar industry: mentoring and partnership potential

Course Fee

- €950 incl. tax. A partial scholarship and payment in increments are possible in certain cases. 50% off for online participants.

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Intensive Short Course: SRH-Certified Solar Entrepreneur

6th Solar Winter School RESTART 2024

Education „SRH-Certified Solar Employee“ at a Glance.

Total Commitment

- Approximately 6 weeks
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- 2 weeks training with focus on practice in Berlin, Germany or online
- Minimum half-week internship at a German or international solar company (optional)
- Post-completion: 2 months online follow-up support and knowledge sharing
- **26 February – 10 March 2024**
- Please note that there is another track being offered over the same period: **“SRH-certified Solar Employee”**, which focuses on developing the skills needed for professional engagement in national and international solar companies. Please contact us for more details

Admission Requirements

- Individuals with engineering, business or commercial background
- Students in their final semesters, working professionals, job applicants
- Sufficient English language skills
- Letter of motivation and CV, which will be followed by a Skype interview with representatives of the SRH Berlin University and a mentoring solar company

Intensify your Entrepreneurial Ability for Solar-PV

This 6-week course (in English) offers students and individuals with an engineering, business management or commercial background the necessary qualifications for independent, **entrepreneurial engagement** in the field of **Photovoltaic Solar Energy**.

The sustainable use of energy resources is constantly gaining social importance. In particular, the production of electricity from solar energy (photovoltaics) represents a greener, cheaper and more reliable alternative to conventionally generated electricity. Governments all over the world are increasingly incorporating and funding green energy projects.

The solar energy industry has grown exponentially and has a high turnover worldwide. Due to the decentralised nature of photovoltaic energy supply, upcoming, independent solar contractors can quickly and independently develop regional business structures and become attractive partners for national and international solar companies.

Together with well-respected trainers active in the solar industry, SRH Berlin University of Applied Sciences offers you the opportunity to launch **your own solar enterprise** by providing you the essential knowledge, practical skills and industry networks you need to have the best possible start in this exciting sector. We look forward to welcoming you early next year in Germany.



Course Content

- **Online preparation** course with foundational information regarding seminar content and procedures, societal tasks and challenges, technologies, components on the market, PV systems design, energy yield calculation, profitability analysis, business creation, business modelling, management skills, consumer and after-sales service
- In Berlin, or online, participants will deepen their knowledge about the **technology** acquired during online preparation: hands-on systems engineering, consideration of utility and application, cost analysis, installation and maintenance requirements and quality of individual, commercially available components
- Additionally, participants will also increase understanding of **entrepreneurship**: business ideation, implementation, personal profiling, market analysis, economic analysis, business planning, marketing, sales, controlling, warehousing, finance and banking
- Methods and guidance for future further education as well as business development and expansion
- Excursions to facilities and Berlin institutions
- Extracurricular cultural programme
- On-site cooperation with (German and international) partner companies (**short internship**)
- Online follow-up: forum and discussion board, downloads, network and forming links, event platform, work groups